



NEWS

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AIRCRAFT MANAGEMENT PROGRAM OFFERS FLEXIBILITY, COST SAVINGS **FlightWorks Introduces FlightWise™ Program for Owners**

KENNESAW, GA – With more people turning to private aircraft ownership, the services offered to this elite group have continued to grow. FlightWorks, one of the nation's leading business aviation firms, offers a comprehensive aircraft management program to help owners offset the costs of owning a private aircraft.

To further enhance its aircraft management program, FlightWorks has created FlightWise™, a program that includes crew management, training, security, FAA compliance and cost efficiencies, plus the opportunity to offset your ownership costs through charter revenue

"Our aircraft management program continues to grow," said Scott Beale, founder, president and CEO of FlightWorks, one of the nation's largest business aviation companies. "For clients who need the convenience of their own plane and the flexibility to fly on their own schedules, FlightWise™ helps simplify the process while making it both cost-effective and hassle-free."

FlightWise™ is FlightWorks' extensive aircraft management program that leverages cost efficiencies and buying power. The company provides a complete menu of aircraft management services to reduce the day-to-day administrative, regulatory and operational complexities of owning an aircraft.

"The program is structured to protect owners and their aircraft," Beale said. "It's designed to enhance the benefits and enjoyment of aircraft ownership and the program is supported by a state-of-the-art robust infrastructure. Owners maintain control and use of the aircraft while we manage the time-consuming responsibilities."

The aircraft management program is highly customer focused. Each owner is partnered with an owner service specialist who develops a custom plan to include personal aircraft usage needs, management goals and objectives and service preferences.

"It's important to understand the needs of our owners," Beale said. "They entrust their asset to us and we take this trust seriously."

The program also offers a high degree of safety and security. FlightWorks maintains an impeccable safety and security record exceeding the highest industry standards; the company is ARG/US "Platinum", Wyvern Recommended and Department of Defense approved. In addition, FlightWorks has earned ISO 9001:2000 certification.

FlightWorks business partnerships and the company's volume buying power provide owners with significant benefits, operational savings and support-service discounts. Enrolling an aircraft in the program also can produce significant revenue streams for owners.

"Our charter business provides revenue streams to offset ownership costs," Beale said. "Approximately half our fleet earned in excess of \$1 million in charter revenue last year, and a couple of jets earned more than \$2 million.

The FlightWise™ program offers:

- Flight planning and scheduling, overseeing every trip detail
- Records management, including operational reports, maintenance and regulatory compliance
- Coordinating of accounting, maintenance, operations and customer service
- Cost-effective aircraft management tailored to meet each owner's specific needs.

"In short, aircraft management enables an aircraft owner to retain all the ownership advantages without having to deal with the challenges of managing administrative and regulatory requirements, flight crew staffing and training, maintenance responsibilities and aircraft hangarage."

Founded in 1994, FlightWorks operates private executive facilities and business jets in major markets across the United States where it offers executive charter, aircraft management and aviation consulting to corporate executives, business owners, high-net-worth individuals and government agencies. The company specializes in on-demand charter with flexible scheduling, uncompromised safety and personalized customer service.

The headquarters office is located at 500 TownPark Lane, Suite 350, Kennesaw, GA. with private, executive terminals in Atlanta, GA, Washington, DC, and Jacksonville, FL, metropolitan areas, as well as additional charter operations throughout the Southeast, Mid-Atlantic, and Central United States.

For more information about FlightWorks, visit www.flightworks.com or call the company's headquarters at 1-800-255-1971 or 770-422-7375.



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